



Connecticut Insurance Department

Patient Protection and Affordable Care Act* : Impact on Insurance

* Based on HHS guidance, regulations to date
June 1, 2012

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PPACA Provisions To Date

• **PPACA Prohibits:**

- Pre-existing condition limitations for children under 19
- Policy cancellation due to application error*
- Lifetime dollar limits on essential benefits

PPACA Establishes:

- Pre-existing Condition Insurance Plan (PCIP)
- Appeals process (external review)*
- Extension of coverage for young adults (under 26)*
- Preventive care without cost-sharing
- Medical Loss Ratio (MLR) for rebate purposes
- Expansion of prevention coverage for women

** Connecticut had similar existing state law*

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Upcoming PPA CA Provisions

In 2012:

- Carriers must submit MLR filings to HHS by May 31
- Standardized summary of benefits and coverage
- Standardized billing and electronic records

What's next...?

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...A Supremely Good Question



If PPACA is Struck, what stays? What goes?

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CID Review of Insurance Laws*

Many protections already preserved in CT law

- ✓ Protections in eight (8) CT laws will remain in effect
- ✓ Protections in eleven (11) CT laws may be affected

* (Review of insurance laws administered by CID; does not include laws relating to Exchange or All Payer Claims Database)



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Protections That Will Stand

- ✓ Dependent to age 26 coverage
- ✓ Appeals, utilization review & external reviews
- ✓ Prohibition excluding pre-existing conditions for 19 and younger
- ✓ Rescission reviews of health insurance
- ✓ No discrimination in choosing licensed medical provider
- ✓ Clinical trial coverage
- ✓ Guaranteed renewals in individual & group market (cont'd)

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Protections That Will Stand

Patient Protections

- ✓ Health care provider choice
- ✓ Emergency services coverage
- ✓ Access to pediatric care
- ✓ Access to obstetrical & gynecological care

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Protections That *Could* Be Affected

- ✓ 80-85% medical loss ratio
- ✓ Restrictions on annual & lifetime limits
- ✓ Prohibition on pre-existing conditions ages 19 & older
- ✓ Guaranteed availability in individual market
- ✓ Inclusion of essential health benefits in individual, group
- ✓ Preventive care coverage without cost-sharing (cont' d)

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Protections That *Could* Be Affected

- ✓ Uniform coverage explanation
- ✓ Rating reforms
- ✓ Prohibition of salary discrimination in group plans
- ✓ Small employer definition – up to 100 employees
- ✓ No discrimination of health status in individual plans

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CID Will Still Regulate Insurance By:

- ✓ Enforcing state insurance laws
- ✓ Conducting prior approval of rate filings
- ✓ Providing transparency, public comment of filings
- ✓ Reviewing all policy forms before carriers can market them
- ✓ Licensing & overseeing market conduct of carriers & producers
- ✓ Handling consumer complaints, facilitating appeals process
- ✓ Regulating financial solvency of carriers

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What We Know Today

PPACA is:

Changing the way Insurance is bought

Changing the way Insurance is priced

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CT Health Insurance Exchange

- Connecticut is one of 34 states establishing an exchange

The CT Exchange – a quasi-public agency:

- Will be a one-stop marketplace for individuals, small groups
- Will NOT be an insurance company or claims payor
- Will offer plans that meet federal and state standards
- Will help consumers find and enroll in a plan
- Will coordinate eligibility and potential premium subsidies
- Begins January 1, 2014

* Individuals, small groups can also buy insurance outside of the Exchange

* * Those at 100-400% of poverty level eligible for tax credits, reduced cost sharing

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CID & The Exchange

- Non-voting member of Exchange Board
- Technical advisor to Exchange Board
- Advisory Committee Participation
 - Plan Benefits & Qualifications (co-chair)
 - Consumer Experience & Outreach
 - Brokers, Agents, Navigators
 - Small Business Health Options

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PPACA Required Benefits*



Plans must have the following Essential Benefits Categories:

- ✓ Ambulatory patient services
- ✓ Emergency services
- ✓ Hospitalization
- ✓ Maternity and newborn care
- ✓ Mental health, substance abuse disorder services
- ✓ Prescription drugs
- ✓ Rehabilitative and daily assistance services and devices
- ✓ Laboratory services
- ✓ Preventive, wellness services, chronic disease management
- ✓ Pediatric services, including oral and vision care

* Beginning Jan. 1, 2014

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Essential Health Benefits (EHB)

EHB for 2014 and 2015:

- To Be Determined by Each State
- For plans inside and outside the exchange (individual & small group)

Connecticut can choose its benchmark plan from:

- ✓ 1 of the 3 largest small group plans in CT;
- ✓ 1 of the 3 largest state employee health plans;
- ✓ 1 of the 3 largest Federal Employee Health Benefit plans;
- ✓ Largest HMO plan offered in CT commercial market

Connecticut must choose plan in 3rd Quarter of 2012

HHS may offer new essential benefit rules in 2016

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Mandated Benefit Costs in CT

Dec. 31, 2011 – HHS cutoff date for required state mandates to be included in essential health benefits

Benefits enacted that go beyond benchmark plan are the financial obligation of the state

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Rebates & Rates

2012

Carriers not meeting medical loss ratio (MLR) will rebate consumers for the difference

2014

Changes in rating laws will affect how insurance is priced

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Medical Loss Ratio

Medical Loss Ratio (MLR): Percentage of premium dollars that a health insurance company spends on medical expenses. Determined from what carriers actually spent the previous year.

MLR Under PPACA*

Consumers receive rebates when an insurer's MLR is:

- Below 80% for individual market
- Below 80% for small group market
- Below 85% for large group market

* In determining rebate, the traditional MLR will be adjusted for:

- Healthcare quality improvement expenses
- Taxes and regulatory fees
- Credible data from carriers

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Rebate Deadlines

May 31, 2012 – Carriers submit MLR reports to HHS

- Experience is for 2011 from rates set in 2010*
- Reports are state specific
- MLR calculated for each market segment (individual, small & large group) in aggregate, not for each plan
- HHS will audit & post reports
- State has no regulatory role; CID will link to HHS reports

August 1, 2012 – Deadline for carriers to pay out rebates or notify policyholder if no rebate is warranted

After August 1, 2012 – Carrier must pay interest penalty on rebates

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Rebate Recipients

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Who is Eligible?

- Individual plans – policyholder*
- Group plans* * – rebate may be paid directly to the employer and employee based on employer/employee contribution levels

Who is NOT Eligible?

- Self-funded plans
- Plans in non-credible markets (Markets without statistically significant experience)

* If former member cannot be found after good faith efforts, carrier will turn over rebate to State Treasurer as unclaimed property.

* * If paid in full to the employer, the employer is responsible to distribute to employees

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Payment* Methods

- Lump sum check
- Direct debit
- Credit card reimbursement
- Credit toward premium**

* Rebates must be \$5 or more

** Applied on premium due on/after Aug. 1

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Rebate Examples

In this example the rebate is 10% of premium

Individual

- Policyholder: \$1,000 premium x .10 = \$100 rebate
- Policyholder, dependents: \$3,000 premium x .10 = \$300 rebate to policyholder

Group

- Total group premium paid is \$4,000
- Total rebate is \$4,000 x .10 = \$400
- Employer paid 80% of \$4,000 premium = \$320 rebate to employer
- Employee paid 20% of \$4,000 premium = \$80 rebate (if not distributed directly to employee, employer MUST distribute)

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2014 Pricing Changes

- ✓ No underwriting for health status
- ✓ No pre-existing condition limitations
- ✓ Tighter limits for age adjustments
- ✓ No gender adjustment
- ✓ Smoking adjustments for small groups
- ✓ No industry adjustment
- ✓ No group size adjustment
- ✓ Cost-sharing minimums

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Changes in Underwriting

Market Impacted: Individual

Key Changes:

- Coverage cannot be denied based on health status
- Rates cannot be set based on health status
- Benefits cannot be limited due to health status

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Underwriting Examples*

EXAMPLE: 3 Policyholders with total premium of \$900

Now: Each policyholder is charged based on health status

- Very healthy individual – \$100 premium
- Sicker individual - \$300 premium
- Very sick individual - \$500 premium
- Total premium insurer needs to pay claims for all 3 = \$900

2014: Healthier policyholders subsidize sicker

- Same rate charged regardless of health status
- Carrier still needs to collect \$900 to cover claims
- Each policyholder now charged \$300 premium

- * *Examples are independent of other adjustments*

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3-to-1 Ratio for Age

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Market impacted: Individual, small employer group

Key change:

- Premium range for old vs. young can be no larger than 3:1

The Expected Result:

- Reduced premiums for oldest policyholders
- Increased premiums for youngest adults

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Age Rating Examples*

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EXAMPLE: Assume 2 ages (25 and 60) and required premium of \$700 to pay claims

Employer A has 10 employees (8 aged 25, 2 aged 60)

Employer B has 10 employees (8 aged 60, 2 aged 25)

Now: Premium ratio can be as much as 6:1

- Base premium for age 25 is \$100
- Base premium for age 60 is \$600
- Total premium for Employer A = \$2000
- Total premium for Employer B = \$5000

2014: Premium ratio maximum is 3:1

- Carrier still needs \$700 to pay claims for both
- Base premium for age 25 is \$175 (75% increase)
- Base premium for age 60 is \$525 (12.5% decrease)
- Total premium for Employer A=\$2450 (22.5% increase)
- Total premium for Employer B=\$4450 (11% decrease)

** Examples are independent of other adjustments*

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Gender Adjustment

Market Impacted: Individual and Small Employer Group

Key Change:

- Premiums cannot be set based on gender

Expected Result:

- Premiums will be blended to eliminate gender differential
- Higher premiums for older women, younger men
- Lower premiums for younger women, older men



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Smoking Factor

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Market Impacted: Small employer group (50 employees and under)

Key Change: Premiums can be 50% higher for smokers

Current state law: Prohibits different rates for smoker/nonsmoker (no restriction on individual plans)

EXAMPLE: Small business - 10 employees (5 smokers/5 non-smokers)

Now

- Carrier cannot use smoker/non-smoker rating factors
- Base premium rate is \$100
- Total employer premium is \$100/employee x 10 = \$1,000

2014

- Base premium for smokers increased by 50% to \$150/employee
- Base premium for nonsmokers remains at \$100/employee
- Total employer premium is \$1,250 (25 % increase)

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Industry Factor

Market Impact: Small employer group (50 employees and under)

Key Change: Premiums cannot be adjusted for industry type

Current law: Allows 15% differential (+/-) based on industry

EXAMPLE* : 2 Groups with required total premium \$20,000

Now

- Employer of office-based industry pays \$8,500 premium
- Employer of construction company pays \$11,500
- Carrier needs \$20,000 in premium to pay claims for both

2014

- Carrier still needs \$20,000 in premium to pay claims for both
- Premium for office employer increases 18% to \$10,000
- Premium for construction employer decreases 13% to \$10,000

** Examples are independent of other adjustments*

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Group Size Adjustment

Market Impact: Small employer group (50 employees and under)

Key Change: Premiums cannot be based on size of employer group

Current law: Premiums can vary up to 25% more for smallest group

Expected Result: Smallest groups should see decrease in premiums, larger groups should see increase

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Group Size Examples*

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2 groups, one with 50 employees, one with 2 employees

Now:

- Base premium rate for group of 50 is \$100
- Total premium for group of 50 is \$5000
- Base premium rate for a group of 2 is \$125
- Total premium for a group of 2 is \$250

2014:

- Base premium rate for group of 50 is \$112.50 (12.5% increase)
- Total premium for group of 50 is \$5625
- Base premium rate for a group of 2 is \$112.50 (10% decrease)
- Total premium for a group of 2 is \$225

* *Examples are independent of other adjustments*

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Impact on Cost Sharing

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Market Impacted: Individual, small group (50 employees and under)

Key Change: Carriers must pay at least 60 percent of essential benefit costs (60% actuarial value). Lower cost plans will be no longer be available.

Now: Cost sharing options are more flexible and include co-pays, deductibles and coinsurance.

2014: Actuarial values will be limited to the following:

- Platinum Plans (90%)
- Gold Plans (80%)
- Silver Plans (70%)
- Bronze Plans (60%)

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Questions

